

WHITEPAPER: IMPROVING SUPPLIER ENGAGEMENT



*In utilizing Kingsgate Compass, Hammacher Schlemmer improved their relationships with vendors through offering them a one-stop platform with access to a vast number of carriers and providing them with P.O. visibility.*

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In [this whitepaper](#), readers can learn about the benefits of using sophisticated technology to improve supplier relationships. Through utilizing technology like Kingsgate Compass, companies can increase trust, transparency and efficiency between buyers and suppliers.